

Six West African Countries Make Contacts, Sales in New York



West African handicrafts exporters representing 17 companies and cooperatives from six countries made a successful second annual appearance at the Sources Trade Show in New York City on May 15-18.

Contemporary furniture from Senegal's Eberis generated interest from showrooms in New York and San Francisco. Two interested buyers placed \$20,000 in initial orders from companies in Burkina Faso, Mali, Niger, Cameroon and Ghana, while other buyers requested custom samples of beaded belts, leather purses, traditional stools, hardwood end tables and other items. Leather handbags, wallets and shoes enjoy duty-free status under AGOA when exported to the United States. Because of that, one buyer at Sources wants to move his leather-goods business from Italy to Niger.